

Ars Nova- FY23 Board Approved Budget	as of June 2022
Earned Income	
Ticket Sales & Supra Subscriptions	\$121,510
Rentals (gross)	\$324,070
Concessions (gross)	\$44,381
Partnerships	\$275,000
Other (includes investment income, royalties)	\$59,346
Total Earned Revenue	\$824,307
Contributed Income	
Foundation	\$658,800
Board of Directors	\$697,500
Government	\$245,850
Benefit Events (net)	\$621,500
Individuals	\$504,650
Corporate	\$18,000
Other (includes Capital Campaign Drawdowns to offset specific capacity-building and facility operation expenses)	\$553,574
Total Contributed Revenue	\$3,299,874
Total Revenue	\$4,124,181
Administrative Expenses	
Administrative Personnel	\$785,791
Administrative Occupancy	\$77,175
Team Expenses	
Management & Fundraising Administration	\$44,210
EDI Initiatives, Culture & Community, & Audience Administration	\$43,750
Institutional Marketing	\$71,768
Total Admin & Team Expenses	\$1,022,694
Program Expenses:	
Artistic/Production Personnel	\$1,178,686
Artistic/Production Occupancy & Supra Equipment	\$688,107
Artistic/Production Administration	\$22,220
DISCOVER: ANT Fest, Showgasm, Discover shows	\$20,903
DEVELOP: CAMP, Commissions, Makers Lab, Play Group and Vision Residency	\$254,684
LAUNCH: World Premiere of Hound Dog and (pray)	\$1,105,090
Other (including Emerging Leaders Group, Artist Resiliency Programming)	\$124,313
Total Program Expenses	\$3,394,003
Total Expenses	\$4,416,697
Surplus/Deficit	-\$292,516